



SAP Fieldglass

You can benefit from this integration, if you...



...want to mitigate your worker misclassification risk when working with freelancers



...want to spend 30% less when sourcing professional services projects and get them started 70% faster



...often have time- and budget-critical projects



...want to access a diversified professional services supplier landscape

Are you facing the following problems with your current professional services providers:

- Large agencies, consultancies or service providers usually operate with **high overhead costs** which are passed on to you
- Your providers **can't deal with ad-hoc requests** because their employees are blocked on other projects

The solution - Execute projects with Virtual Companies through Fieldglass

- The Vicoland integration for SAP Fieldglass enables Fieldglass users to request, contract, manage and pay projects with Virtual Companies "Vicos" (experienced freelance teams)
- Vicos are enabled by a digital platform, therefore carrying no overhead and thus 50% less costly than traditional services providers
- Vicos work with experts from their network enabling them to have 100% flexibility to staff best experts in cases of ad-hoc demand
- The SOW milestone data (scope, price, deadline etc.) is directly transferred to the SOW module of Fieldglass enabling transparency
- If milestone scopes change the SOW data is automatically updated as well as the respective contracts - This is agile SOW

Wait! How does this work in detail?

1. Insert your **hiring request** into Fieldglass (or let MSP do it)
2. Let the **Vicoland Consulting Service** pick the best Vico for your project
3. **Approve** the **SOW** in Fieldglass
4. Get all **line items** (price, description, timeline) **automatically synchronized** to your Fieldglass SOW module
5. SOW **milestone data** and contracts **automatically update** when scope changes are agreed
6. **Approve work through Fieldglass** and automatically receive your invoice
7. The Vicoland **smart payment system** automatically distributes money to respective Vico members corresponding to SOW contribution



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